



## PATTERN OF SHAREHOLDING

As of June 30, 2017

No. of Shareholders	Shareholdings' Slab			Total Shares Held
2997	1	to	100	97,512
2636	101	to	500	727,526
1098	501	to	1000	824,396
1953	1001	to	5000	4,751,269
362	5001	to	10000	2,551,120
135	10001	to	15000	1,670,327
91	15001	to	20000	1,558,984
42	20001	to	25000	946,291
34	25001	to	30000	927,223
17	30001	to	35000	560,876
18	35001	to	40000	679,831
15	40001	to	45000	638,347
13	45001	to	50000	616,520
8	50001	to	55000	419,556
13	55001	to	60000	742,381
9	60001	to	65000	562,747
11	65001	to	70000	733,747
6	70001	to	75000	440,733
6	75001	to	80000	468,167
4	80001	to	85000	330,576
5	85001	to	90000	434,153
1	90001	to	95000	91,078
9	95001	to	100000	880,874
6	100001	to	105000	615,781
1	105001	to	110000	108,100
4	110001	to	115000	454,245
1	115001	to	120000	116,138
2	120001	to	125000	245,577
2	125001	to	130000	254,945
5	130001	to	135000	662,601
2	135001	to	140000	274,239
1	140001	to	145000	143,454
1	150001	to	155000	152,909
4	160001	to	165000	654,673
2	170001	to	175000	344,567
3	175001	to	180000	531,029
2	180001	to	185000	368,236
1	190001	to	195000	194,654
1	205001	to	210000	207,926
3	220001	to	225000	668,135
2	230001	to	235000	464,083
2	235001	to	240000	476,219
1	240001	to	245000	244,615
2	245001	to	250000	494,554
1	255001	to	260000	258,775

# PATTERN OF SHAREHOLDING

As of June 30, 2017

No. of Shareholders	Shareholdings' Slab			Total Shares Held
2	260001	to	265000	526,738
4	280001	to	285000	1,131,820
1	285001	to	290000	286,000
1	295001	to	300000	296,913
1	315001	to	320000	315,333
1	325001	to	330000	328,726
3	330001	to	335000	999,323
2	340001	to	345000	689,062
1	355001	to	360000	355,476
2	360001	to	365000	725,532
2	365001	to	370000	734,248
2	370001	to	375000	743,045
1	380001	to	385000	380,282
2	385001	to	390000	778,426
1	390001	to	395000	394,406
1	400001	to	405000	403,365
1	425001	to	430000	428,226
1	455001	to	460000	458,682
1	465001	to	470000	468,529
1	510001	to	515000	510,792
1	550001	to	555000	550,816
1	575001	to	580000	577,003
1	580001	to	585000	584,214
1	595001	to	600000	599,050
3	610001	to	615000	1,838,866
1	675001	to	680000	679,500
1	685001	to	690000	685,659
1	765001	to	770000	765,507
1	805001	to	810000	807,990
1	820001	to	825000	820,548
1	1140001	to	1145000	1,144,410
1	1205001	to	1210000	1,207,210
1	1220001	to	1225000	1,220,869
1	1280001	to	1285000	1,283,794
1	1835001	to	1840000	1,838,498
1	2485001	to	2490000	2,485,701
1	2655001	to	2660000	2,655,227
1	2720001	to	2725000	2,722,707
1	3385001	to	3390000	3,385,091
1	3460001	to	3465000	3,461,488
1	84070001	to	84075000	84,072,577
<b>9586</b>				<b>153,931,338</b>



Categories of Shareholders	Shareholders Folios/Accounts	Shares Held	Percentage
<b>Directors and their spouse(s) and minor children</b>			
SYED NADEEM AHMED	1	2,775	0.00
ADNAN ASDAR ALI	1	2,418	0.00
RASHID ABDULLA	2	34,722	0.02
HUSAIN LAWAI	2	3,651	0.00
ZUBAIR RAZZAK PALWALA	1	2,899	0.00
AYAZ ABDULLA	1	14,520	0.01
SHAHID ABDULLA	4	283,434	0.18
ARSHAD ANIS	1	627	0.00
MUFTI ZIA UL ISLAM	2	1,671	0.00
SHAKILA RASHID	2	276,926	0.18
FATIMA HYDER	1	14,520	0.01
CONSUELO G. ABDULLA	1	1,236	0.00
<b>Associated Companies, undertakings and related parties</b>			
IBL OPS (Pvt) Ltd.	1	42,735	0.03
TRUSTEE SEARLE PAKISTAN LIMITED PROVIDENT FUND	1	807,990	0.52
ARSHAD SHAHID ABDULLA (PRIVATE) LIMITED	2	16,500	0.01
INTERNATIONAL BRANDS LTD.	3	86,385,042	56.12
INTERNATIONAL FRANCHISES (PRIVATE) LIMITED	1	62,020	0.04
IMPERIAL BRANDS (PRIVATE) LIMITED	1	19,150	0.01
IBL UNISYS (PRIVATE) LIMITED	1	72,500	0.05
<b>Executives</b>			
	3	7,194	0.00
<b>Public Sector Companies and Corporations</b>			
	7	2,863,033	1.86
<b>Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds</b>			
	67	8,309,001	5.40
<b>Mutual Funds</b>			
FIRST CAPITAL MUTUAL FUND LTD.	1	37,881	0.02
CDC - TRUSTEE MEEZAN BALANCED FUND	1	344,281	0.22
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	15,242	0.01
CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	380,282	0.25
CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	2,655,227	1.72
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	221,204	0.14
CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND	1	245,192	0.16
CDC - TRUSTEE NAFA ISLAMIC ASSET ALLOCATION FUND	1	84,604	0.05
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	82,856	0.05
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	53,043	0.03
CDC - TRUSTEE ABL STOCK FUND	1	328,726	0.21
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	15,943	0.01
CDC - TRUSTEE KSE MEEZAN INDEX FUND	1	143,454	0.09
MCBFSL - TRUSTEE PAK OMAN ISLAMIC ASSET ALLOCATION FUND	1	26,212	0.02
MCBFSL - TRUSTEE ABL ISLAMIC STOCK FUND	1	162,749	0.11
CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	1	13,645	0.01
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	6,078	0.00
CDC - TRUSTEE PIML ISLAMIC EQUITY FUND	1	19,936	0.01
CDC - TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SUB FUND	1	56,850	0.04
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND	1	55,996	0.04
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	3,461,488	2.25
CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	1	48,059	0.03
CDC - TRUSTEE PIML VALUE EQUITY FUND	1	10,790	0.01
CDC - TRUSTEE NIT ISLAMIC EQUITY FUND	1	355,476	0.23
CDC - TRUSTEE UBL CAPITAL PROTECTED FUND-III	1	3,537	0.00
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	382	0.00

# PATTERN OF SHAREHOLDING

As of June 30, 2017

Categories of Shareholders	Shareholders Folios/Accounts	Shares Held	Percentage
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	284	0.00
CDC - TRUSTEE PICIC INVESTMENT FUND	1	85,700	0.06
CDC - TRUSTEE PICIC GROWTH FUND	1	178,650	0.12
CDC - TRUSTEE ALHAMRA ISLAMIC STOCK FUND	1	503	0.00
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	75	0.00
CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	1	2,000	0.00
CDC - TRUSTEE FAYSAL BALANCED GROWTH FUND	1	10,235	0.01
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	66,265	0.04
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	66,750	0.04
CDC - TRUSTEE ALHAMRA ISLAMIC ASSET ALLOCATION FUND	1	13	0.00
CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	1	23,500	0.02
CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND	1	137	0.00
CDC - TRUSTEE NAFA STOCK FUND	1	29,946	0.02
CDC - TRUSTEE ASKARI ASSET ALLOCATION FUND	1	5,482	0.00
CDC - TRUSTEE DAWOOD ISLAMIC FUND	1	3,000	0.00
CDC - TRUSTEE ALFALAH GHP ISLAMIC STOCK FUND	1	344,781	0.22
CDC - TRUSTEE HBL - STOCK FUND	1	334,131	0.22
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	34,152	0.02
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1	25	0.00
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	49,560	0.03
M C F S L-TRUSTEE ASKARI ISLAMIC ASSET ALLOCATION FUND	1	7,380	0.00
CDC - TRUSTEE FIRST HABIB STOCK FUND	1	9,024	0.01
CDC - TRUSTEE HBL ISLAMIC STOCK FUND	1	96,557	0.06
CDC - TRUSTEE PICIC STOCK FUND	1	40,264	0.03
CDC - TRUSTEE HBL IPF EQUITY SUB FUND	1	14,550	0.01
CDC - TRUSTEE ASKARI EQUITY FUND	1	6,410	0.00
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	22,440	0.01
CDC - TRUSTEE FIRST HABIB ISLAMIC STOCK FUND	1	10,946	0.01
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	26,923	0.02
CDC - TRUSTEE AL-AMEEN ISLAMIC ASSET ALLOCATION FUND	1	82,679	0.05
CDC - TRUSTEE NAFA ISLAMIC PRINCIPAL PROTECTED FUND - I	1	22	0.00
CDC - TRUSTEE PICIC ISLAMIC STOCK FUND	1	52,717	0.03
CDC - TRUSTEE NAFA ISLAMIC PRINCIPAL PROTECTED FUND - II	1	3	0.00
CDC - TRUSTEE FAYSAL ISLAMIC ASSET ALLOCATION FUND	1	28,500	0.02
CDC - TRUSTEE AL AMEEN ISLAMIC DEDICATED EQUITY FUND	1	394,406	0.26
CDC - TRUSTEE PIML ASSET ALLOCATION FUND	1	21,000	0.01
CDC - TRUSTEE NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND	1	73,421	0.05
CDC - TRUSTEE HBL ISLAMIC ASSET ALLOCATION FUND	1	49,029	0.03
CDC - TRUSTEE MEEZAN ASSET ALLOCATION FUND	1	176,379	0.11
MCBFSL TRUSTEE ABL ISLAMIC DEDICATED STOCK FUND	1	134,320	0.09
<b>General Public</b>			
a. Local	9104	23,155,734	15.04
b. Foreign	9	2,777,588	1.80
<b>Foreign Companies</b>	89	13,359,812	8.68
<b>Others</b>	212	4,102,348	2.67
<b>Totals</b>	<b>9586</b>	<b>153,931,338</b>	<b>100.00</b>

Share holders holding 5% or more	Shares Held	Percentage
	86,385,042	56.12

\* This includes 2,294,248 shares which are freezed in the CDC account in lieu of 5% withholding tax under section 236M of the Income Tax Ordinance, 2001. The Shareholder has filed a petition against such provision and the case is pending before the Hon'ble High Court.