

PATTERN OF SHAREHOLDING

As of June 30, 2018

No. of Shareholders	Shareholdings' Slab		Total Shares Held
2912	1	to 100	93,051
2878	101	to 500	804,702
1322	501	to 1000	998,249
2356	1001	to 5000	5,893,728
455	5001	to 10000	3,289,369
180	10001	to 15000	2,206,944
90	15001	to 20000	1,567,224
70	20001	to 25000	1,553,476
39	25001	to 30000	1,087,241
26	30001	to 35000	832,207
18	35001	to 40000	673,853
15	40001	to 45000	639,829
14	45001	to 50000	661,747
14	50001	to 55000	736,548
7	55001	to 60000	401,899
9	60001	to 65000	563,965
10	65001	to 70000	674,972
7	70001	to 75000	501,929
9	75001	to 80000	708,466
7	80001	to 85000	576,676
3	85001	to 90000	260,680
4	90001	to 95000	369,731
6	95001	to 100000	586,086
4	100001	to 105000	404,862
5	105001	to 110000	538,732
2	110001	to 115000	224,578
7	115001	to 120000	817,542
5	120001	to 125000	607,429
2	125001	to 130000	252,300
1	130001	to 135000	130,255
5	135001	to 140000	682,021
2	140001	to 145000	285,553
4	145001	to 150000	590,269
2	150001	to 155000	306,302
3	155001	to 160000	475,694
2	160001	to 165000	324,301
1	165001	to 170000	168,594
1	180001	to 185000	181,961
4	195001	to 200000	792,832
2	200001	to 205000	406,048
1	205001	to 210000	206,910
1	210001	to 215000	211,832
3	215001	to 220000	650,353
1	220001	to 225000	221,703
1	245001	to 250000	247,431
1	255001	to 260000	257,958
1	265001	to 270000	267,000
1	280001	to 285000	284,670
1	285001	to 290000	285,350
2	295001	to 300000	595,511
1	300001	to 305000	302,500

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1	305001	to	310000	307,504
1	310001	to	315000	312,729
2	315001	to	320000	632,700
2	325001	to	330000	655,530
2	330001	to	335000	667,545
1	335001	to	340000	338,568
1	340001	to	345000	340,423
1	345001	to	350000	349,788
1	355001	to	360000	355,880
2	370001	to	375000	745,836
1	375001	to	380000	378,399
1	380001	to	385000	384,650
1	405001	to	410000	409,694
1	435001	to	440000	439,327
1	440001	to	445000	441,827
1	460001	to	465000	463,865
1	475001	to	480000	478,569
1	485001	to	490000	489,435
1	510001	to	515000	513,871
1	520001	to	525000	522,700
1	540001	to	545000	540,543
2	545001	to	550000	1,092,178
1	555001	to	560000	557,549
1	645001	to	650000	645,607
1	685001	to	690000	686,633
1	725001	to	730000	728,827
1	730001	to	735000	731,318
1	785001	to	790000	789,214
1	910001	to	915000	910,953
1	950001	to	955000	950,825
1	960001	to	965000	961,508
1	1015001	to	1020000	1,019,084
2	1050001	to	1055000	2,109,275
1	1435001	to	1440000	1,436,579
1	1450001	to	1455000	1,452,834
1	1525001	to	1530000	1,527,714
1	1975001	to	1980000	1,975,733
1	2145001	to	2150000	2,148,238
1	2185001	to	2190000	2,187,812
1	2805001	to	2810000	2,808,550
1	2955001	to	2960000	2,957,984
1	3265001	to	3270000	3,267,248
1	3390001	to	3395000	3,391,460
1	4160001	to	4165000	4,161,670
1	100045001	to	100050000	100,046,366
10568				184,717,605

Categories of Shareholders	Shareholders	Shares Held	Percentage
Directors and their spouse(s) and minor children			
ADNAN ASDAR ALI	1	2,877	0.00
RASHID ABDULLA	2	41,319	0.02
HUSAIN LAWAI	2	4,344	0.00
SYED NADEEM AHMED	1	3,302	0.00
ZUBAIR RAZZAK PALWALA	1	3,449	0.00
AYAZ ABDULLA	1	17,278	0.01
ASAD ABDULLA	1	30,085	0.02
SHAKILA RASHID	2	334,301	0.18
FATIMA HYDER	1	17,278	0.01
MARIUM ASAD	1	1,200	0.00
Associated Companies, undertakings and related parties			
INTERNATIONAL BRANDS LTD	3	104,556,212	56.60
IBL OPS (PVT) LTD.	1	51,282	0.03
IBL UNISYS PVT. LTD.	1	87,000	0.05
IMPERIAL BRANDS (PRIVATE) LIMITED	1	22,980	0.01
INTERNATIONAL FRANCHISES (PRIVATE) LIMITED	1	44,424	0.02
TRUSTEE SEARLE PAKISTAN LIMITED PROVIDENT FUND	1	961,508	0.52
Executives	6	10,382	0.01
Public Sector Companies and Corporations	5	3,598,879	1.95
Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds	68	7,856,065	4.25
Mutual Funds			
FIRST CAPITAL MUTUAL FUND LTD.	1	45,078	0.02
CDC - TRUSTEE MEEZAN BALANCED FUND	1	409,694	0.22
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	16,517	0.01
CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	489,435	0.26
CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	3,391,460	1.84
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	5,858	0.00
CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND	1	45,103	0.02
CDC - TRUSTEE NAFA ISLAMIC ASSET ALLOCATION FUND	1	76,448	0.04
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	59,764	0.03
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	44,887	0.02
CDC - TRUSTEE ABL STOCK FUND	1	207	0.00
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	7,022	0.00
CDC - TRUSTEE KSE MEEZAN INDEX FUND	1	108,420	0.06
MCBFSL - TRUSTEE PAK OMAN ISLAMIC ASSET ALLOCATION FUND	1	5,527	0.00
MCBFSL - TRUSTEE ABL ISLAMIC STOCK FUND	1	568	0.00
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	7,732	0.00
CDC - TRUSTEE PIML ISLAMIC EQUITY FUND	1	14,560	0.01
CDC-TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SUB FUND	1	16,719	0.01
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND	1	3,797	0.00
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	4,161,670	2.25
CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	1	62,960	0.03
CDC - TRUSTEE PIML VALUE EQUITY FUND	1	8,199	0.00
CDC - TRUSTEE NIT ISLAMIC EQUITY FUND	1	478,569	0.26

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As of June 30, 2018

Categories of Shareholders	Shareholders	Shares Held	Percentage
CDC - TRUSTEE UBL CAPITAL PROTECTED FUND-III	1	909	0.00
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	454	0.00
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	337	0.00
CDC - TRUSTEE PICIC INVESTMENT FUND	1	83,868	0.05
CDC - TRUSTEE PICIC GROWTH FUND	1	168,594	0.09
CDC - TRUSTEE ALHAMRA ISLAMIC STOCK FUND	1	97,748	0.05
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	70,089	0.04
CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	1	4,300	0.00
CDC - TRUSTEE FAYSAL STOCK FUND	1	5,000	0.00
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	42,672	0.02
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	79,432	0.04
CDC-TRUSTEE ALHAMRA ISLAMIC ASSET ALLOCATION FUND	1	35,015	0.02
CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	1	10,000	0.01
CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND	1	31,863	0.02
CDC - TRUSTEE NAFA STOCK FUND	1	80,635	0.04
CDC - TRUSTEE DAWOOD ISLAMIC FUND	1	16,400	0.01
CDC - TRUSTEE ALFALAH GHP ISLAMIC STOCK FUND	1	296,942	0.16
CDC - TRUSTEE HBL - STOCK FUND	1	161,607	0.09
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	5,565	0.00
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	136,106	0.07
M C F S L-TRUSTEE ASKARI ISLAMIC ASSET ALLOCATION FUND	1	4,431	0.00
CDC-TRUSTEE HBL ISLAMIC STOCK FUND	1	62,702	0.03
CDC - TRUSTEE HBL EQUITY FUND	1	7,425	0.00
CDC - TRUSTEE HBL IPF EQUITY SUB FUND	1	9,817	0.01
CDC - TRUSTEE ASKARI EQUITY FUND	1	3,898	0.00
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	3,000	0.00
CDC-TRUSTEE FIRST HABIB ISLAMIC STOCK FUND	1	3,500	0.00
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	4,613	0.00
CDC - TRUSTEE AL-AMEEN ISLAMIC ASSET ALLOCATION FUND	1	82	0.00
CDC - TRUSTEE HBL ISLAMIC EQUITY FUND	1	38,758	0.02
CDC - TRUSTEE NAFA ISLAMIC PRINCIPAL PROTECTED FUND - II	1	1,803	0.00
CDC - TRUSTEE FAYSAL ISLAMIC ASSET ALLOCATION FUND	1	15,000	0.01
CDC - TRUSTEE AL AMEEN ISLAMIC DEDICATED EQUITY FUND	1	90,396	0.05
CDC - TRUSTEE PIML ASSET ALLOCATION FUND	1	24,329	0.01
CDC - TRUSTEE NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND	1	24,791	0.01
CDC - TRUSTEE HBL ISLAMIC ASSET ALLOCATION FUND	1	37,258	0.02
CDC - TRUSTEE MEEZAN ASSET ALLOCATION FUND	1	215,841	0.12
MCBFSL TRUSTEE ABL ISLAMIC DEDICATED STOCK FUND	1	15,636	0.01
MCBFSL - TRUSTEE JS VALUE FUND	1	71,400	0.04
CDC - TRUSTEE JS ISLAMIC FUND	1	97,900	0.05
CDC - TRUSTEE UNIT TRUST OF PAKISTAN	1	86,500	0.05
CDC - TRUSTEE MCB DCF INCOME FUND	1	6,500	0.00
MC FSL - TRUSTEE JS GROWTH FUND	1	148,900	0.08
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	11,600	0.01
CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	18,400	0.01
CDC - TRUSTEE LAKSON INCOME FUND - MT	1	2,000	0.00
CDC - TRUSTEE NIT INCOME FUND - MT	1	78,900	0.04
CDC - TRUSTEE FAYSAL SAVINGS GROWTH FUND - MT	1	2,000	0.00
CDC - TRUSTEE NAFA INCOME OPPORTUNITY FUND - MT	1	24,400	0.01
CDC - TRUSTEE FIRST HABIB INCOME FUND - MT	1	100	0.00
MCBFSL - TRUSTEE NAFA INCOME FUND - MT	1	20,900	0.01

Categories of Shareholders	Shareholders	Shares Held	Percentage
CDC - TRUSTEE FAYSAL MTS FUND - MT	1	8,100	0.00
CDC - TRUSTEE PAKISTAN INCOME FUND - MT	1	12,800	0.01
CDC - TRUSTEE UBL INCOME OPPORTUNITY FUND - MT	1	200	0.00
CDC - TRUSTEE ALFALAH GHP ISLAMIC DEDICATED EQUITY FUND	1	111,115	0.06
CDC TRUSTEE - MEEZAN DEDICATED EQUITY FUND	1	147,700	0.08
CDC - TRUSTEE JS ISLAMIC DEDICATED EQUITY FUND (JSIDEF)	1	58,300	0.03
General Public			
a. Local	10067	29,054,200	15.73
b. Foreign	11	3,341,799	1.81
Foreign Companies	87	14,949,116	8.09
Others	223	7,469,600	4.04
Totals	10568	184,717,605	100.00

Shareholders holding 5% or more	Shares Held	Percentage
INTERNATIONAL BRANDS LTD	104,556,212	56.60

* This includes 4,488,169 shares which are freezed in the CDC account in lieu of 5% withholding tax under section 236M of the Income Tax Ordinance, 2001. The Shareholder has filed a peition against such provision and the case is pending before the Hon'ble High Court.