Pattern of Shareholding As at June 30, 2023

| Number of Shareholers | | Shareholdings'Slab | | Total Shares Held |
|--------------------------|---------|--------------------|---------|-------------------|
| 3,136 | 1 | То | 100 | 99,321 |
| 3,841 | 101 | То | 500 | 1,118,035 |
| 2,552 | 501 | То | 1,000 | 2,025,168 |
| 4,879 | 1,001 | То | 5,000 | 11,925,104 |
| 1,445 | 5,001 | То | 10,000 | 10,733,534 |
| 464 | 10,001 | То | 15,000 | 5,750,056 |
| 276 | 15,001 | То | 20,000 | 4,935,976 |
| 184 | 20,001 | То | 25,000 | 4,178,706 |
| 95 | 25,001 | То | 30,000 | 2,645,338 |
| 76 | 30,001 | То | 35,000 | 2,470,332 |
| 67 | 35,001 | То | 40,000 | 2,523,873 |
| 54 | 40,001 | То | 45,000 | 2,296,577 |
| 54 | 45,001 | То | 50,000 | 2,605,414 |
| 24 | 50,001 | То | 55,000 | 1,266,059 |
| 34 | 55,001 | То | 60,000 | 1,957,484 |
| 20 | 60,001 | То | 65,000 | 1,259,199 |
| 17 | 65,001 | То | 70,000 | 1,155,557 |
| 12 | 70,001 | То | 75,000 | 881,579 |
| 7 | 75,001 | То | 80,000 | 539,515 |
| 14 | 80,001 | То | 85,000 | 1,150,690 |
| 9 | 85,001 | То | 90,000 | 791,732 |
| 8 | 90,001 | То | 95,000 | 742,963 |
| 18 | 95,001 | То | 100,000 | 1,785,386 |
| 5 | 100,001 | То | 105,000 | 509,969 |
| 10 | 105,001 | То | 110,000 | 1,073,380 |
| 7 | 110,001 | То | 115,000 | 792,929 |
| 6 | 115,001 | То | 120,000 | 703,815 |
| 8 | 120,001 | То | 125,000 | 984,352 |
| 1 | 125,001 | То | 130,000 | 129,100 |
| 3 | 130,001 | То | 135,000 | 396,562 |
| 5 | 135,001 | То | 140,000 | 691,098 |
| 2 | 140,001 | То | 145,000 | 287,648 |
| 5 | 145,001 | То | 150,000 | 738,822 |
| 5 | 150,001 | То | 155,000 | 768,844 |
| 3 | 155,001 | То | 160,000 | 473,937 |
| 4 | 160,001 | То | 165,000 | 649,566 |
| 4 | 165,001 | То | 170,000 | 670,201 |
| 1 | 170,001 | То | 175,000 | 170,751 |
| 2 | 175,001 | То | 180,000 | 354,655 |
| 5 | 180,001 | То | 185,000 | 918,330 |
| 2 | 185,001 | То | 190,000 | 377,500 |
| 2 | 190,001 | То | 195,000 | 381,928 |

Pattern of Shareholding As at June 30, 2023

| Number of | | Shareholdings'Slab | | Total Shares Held |
|-------------|---------|--------------------|---------|-------------------|
| Shareholers | | Shareholdings Slab | | Total Shares Held |
| 3 | 195,001 | То | 200,000 | 597,552 |
| 3 | 200,001 | То | 205,000 | 610,542 |
| 1 | 205,001 | То | 210,000 | 205,576 |
| 2 | 210,001 | То | 215,000 | 426,023 |
| 2 | 215,001 | То | 220,000 | 436,950 |
| 1 | 220,001 | То | 225,000 | 221,770 |
| 2 | 230,001 | То | 235,000 | 462,692 |
| 1 | 240,001 | То | 245,000 | 241,771 |
| 6 | 245,001 | То | 250,000 | 1,491,956 |
| 3 | 250,001 | То | 255,000 | 753,861 |
| 2 | 255,001 | То | 260,000 | 511,635 |
| 3 | 260,001 | То | 265,000 | 790,954 |
| 1 | 270,001 | То | 275,000 | 270,905 |
| 3 | 275,001 | То | 280,000 | 835,420 |
| 1 | 285,001 | То | 290,000 | 287,421 |
| 1 | 290,001 | То | 295,000 | 291,710 |
| 3 | 295,001 | То | 300,000 | 895,553 |
| 1 | 300,001 | То | 305,000 | 304,033 |
| 2 | 305,001 | То | 310,000 | 619,427 |
| 1 | 310,001 | То | 315,000 | 312,126 |
| 3 | 315,001 | То | 320,000 | 951,768 |
| 1 | 350,001 | То | 355,000 | 352,375 |
| 1 | 355,001 | То | 360,000 | 357,898 |
| 1 | 360,001 | То | 365,000 | 362,873 |
| 1 | 365,001 | То | 370,000 | 367,658 |
| 3 | 390,001 | То | 395,000 | 1,171,909 |
| 1 | 445,001 | То | 450,000 | 446,870 |
| 2 | 460,001 | То | 465,000 | 927,948 |
| 1 | 480,001 | То | 485,000 | 480,406 |
| 2 | 505,001 | То | 510,000 | 1,014,891 |
| 1 | 530,001 | То | 535,000 | 531,976 |
| 1 | 535,001 | То | 540,000 | 538,339 |
| 1 | 555,001 | То | 560,000 | 558,135 |
| 2 | 565,001 | То | 570,000 | 1,136,233 |
| 1 | 610,001 | То | 615,000 | 611,171 |
| 1 | 615,001 | То | 620,000 | 616,410 |
| 1 | 635,001 | То | 640,000 | 635,992 |
| 2 | 640,001 | То | 645,000 | 1,287,204 |
| 1 | 690,001 | То | 695,000 | 690,980 |
| 1 | 710,001 | То | 715,000 | 710,354 |
| 2 | 715,001 | То | 720,000 | 1,438,785 |
| 1 | 785,001 | То | 790,000 | 788,218 |

Pattern of Shareholding As at June 30, 2023

| Number of Shareholers | | Shareholdings'Slab | | Total Shares Held |
|-----------------------|-------------|--------------------|-------------|-------------------|
| 1 | 795,001 | То | 800,000 | 799,057 |
| 1 | 820,001 | То | 825,000 | 820,991 |
| 2 | 930,001 | То | 935,000 | 1,864,846 |
| 1 | 1,015,001 | То | 1,020,000 | 1,017,367 |
| 1 | 1,035,001 | То | 1,040,000 | 1,036,775 |
| 1 | 1,085,001 | То | 1,090,000 | 1,085,132 |
| 1 | 1,155,001 | То | 1,160,000 | 1,155,310 |
| 1 | 1,185,001 | То | 1,190,000 | 1,186,105 |
| 1 | 1,210,001 | То | 1,215,000 | 1,210,247 |
| 1 | 1,360,001 | То | 1,365,000 | 1,363,075 |
| 1 | 1,535,001 | То | 1,540,000 | 1,539,053 |
| 1 | 1,555,001 | То | 1,560,000 | 1,556,551 |
| 1 | 1,690,001 | То | 1,695,000 | 1,693,435 |
| 1 | 1,730,001 | То | 1,735,000 | 1,730,890 |
| 1 | 1,795,001 | То | 1,800,000 | 1,796,817 |
| 1 | 1,895,001 | То | 1,900,000 | 1,899,747 |
| 1 | 1,980,001 | То | 1,985,000 | 1,981,288 |
| 1 | 2,095,001 | То | 2,100,000 | 2,099,578 |
| 1 | 2,735,001 | То | 2,740,000 | 2,738,952 |
| 1 | 2,810,001 | То | 2,815,000 | 2,813,911 |
| 1 | 3,110,001 | То | 3,115,000 | 3,114,118 |
| 1 | 3,140,001 | То | 3,145,000 | 3,143,798 |
| 1 | 4,615,001 | То | 4,620,000 | 4,619,972 |
| 1 | 4,905,001 | То | 4,910,000 | 4,909,477 |
| 1 | 5,080,001 | То | 5,085,000 | 5,081,250 |
| 1 | 6,895,001 | То | 6,900,000 | 6,899,405 |
| 1 | 7,065,001 | То | 7,070,000 | 7,065,350 |
| 1 | 7,550,001 | То | 7,555,000 | 7,552,468 |
| 1 | 7,565,001 | То | 7,570,000 | 7,566,976 |
| 1 | 206,265,001 | То | 206,270,000 | 206,266,657 |
| 17,470 | | | | 390,065,853 |

Pattern of Shareholding As at June 30, 2023

| Categories of Shareholders | Number of Shareholders | Shares Held | Percentage |
|---|------------------------|------------------------------------|------------|
| Directors, Chief Executive Officer, their Spouse(s) and Minor Children MR. ADNAN ASDAR ALI SYED NADEEM AHMED | 1 1 | 6,073 6,971 | 0.00 |
| MR. ZUBAIR RAZZAK PALWALA MR. MUNIS ABDULLAH DR. ATTA UR RAHMAN | 1 2 2 | 316,031 129,137 49,667 | 0.03 |
| MRS. SHAISTA KHALIQ REHMAN MUFTI ZIA UL ISLAM | 2 | 192,667 14,390 | 0.05 |
| MRS. MAHBOOB KHAN | 2 12 | 233,750 948,686 | |
| Associated Companies, undertakings and related parties INTERNATIONAL BRANDS LIMITED | 3 | 206,312,425 | 52.89 |
| IBL OPERATIONS (PRIVATE) LIMITED IMPERIAL BRANDS (PRIVATE) LIMITED | 1 1 | 108,290 42,943 | 0.01 |
| TRUSTEE SEARLE PAKISTAN LIMITED PROVIDENT FUND UNITED BRANDS LIMITED STAFF PROVIDENT FUND IBL OPERATIONS (PRIVATE) LIMITED STAFF PROVIDENT FUND | 1 1 1 | 1,796,817 5,911 57,775 | 0.00 |
| MR. ATHAR IQBAL MR. TAHIR AHMED | 1 | 47,937 22,750 | 0.01 |
| MR. MOUJOOD UL HASSAN MR. M. SAJID HUSSAIN | 3 1 14 | 26,063 40 208,420,951 | 0.00 |
| National Investment Trust & Industrial Corporation of Pakistan | - | - | - |
| Banks Development Financial Institutions, Non-Banking Financial Institutions | 18 | 18,978,457 | 4.87 |
| Insurance Companies | 16 | 8,171,439 | 2.09 |
| Modarabas and Mutual Funds | 54 | 13,026,767 | 3.34 |
| General Public a. Local b. Foreign | 16,575 527 | 85,909,018 8,467,525 | |
| Foreign Companies | 36 | 8,153,665 | 2.09 |
| Others Trust and Funds Joint Stock Companies | 48 170 | 11,706,922 26,282,423 | |
| TOTAL | 17,470 | 390,065,853 | 100.00 |
| Shareholders holding 10% or more shares *INTERNATIONAL BRANDS LIMITED | | Shares Held 214,699,692 | |

^{*} This includes 8,387,267 shares which are freezed in lieu of 5% withholding tax under section 236M of the Income Tax Ordinance, 2001. The Shareholder has filed a petition against such provision and the case is pending before the Hon'ble High Court.